

It is my pleasure to announce the opening of our Central Regional Office located in Minneapolis, MN, and the addition of David Bares, Regional Vice President, for Mansfield & Associates, Executive Search Business Segment.

Before joining Mansfield & Associates, David worked at Best Buy Corporate as Manager of Executive Talent Acquisition where he built an internal executive search group dedicated to reducing external recruiting fees while increasing the quality of hires. He worked on more than 45 Officer searches and saved the company more than \$500,000 in search fees. Before Best Buy, David was a Senior Associate in Korn/Ferry International's Minneapolis office specializing in Financial Services, Industrial, Legal and as a member of the firm's Financial Officers' Practice. He also has five years of legal recruiting experience for a boutique firm providing executive search serves to mid-sized privately held companies.

"I've been a satisfied client of Mansfield & Associates in my past two companies, and know that we're among the best in the business," David said. What differentiates Ann and the team is their focused and disciplined approach to each assignment. We have unparalleled candidate research capabilities and can provide accurate and detailed information on specific firms and their employees. Few search firms can 'mine' to this level of detail, but this is the hallmark of our business model and success. We're adept at developing candidates and become true advocates for their client firms. We're the smart alternative to the overpriced, under-performing big-name executive search firms and can offer a variety of services to meet an array of needs."

I am personally very pleased with the addition of David Bares. His alliance demonstrates our commitment to growth and will further establish Mansfield &

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Írta: Mrs. Ann Mansfield

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Associates as a major player in the executive-search business. With David's passion for our business, intellect and integrity, I'm confident we will continue to exceed our clients' expectations. David's email follows, if you would like to contact him personally: david.bares@mansfieldassoc.com

Thank you for your continuing business support.

Sincerely,

Ann Mansfield

President

Mansfield & Associates

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